

The 2009 ARC Awards for excellence in legacy management

to be presented at



The Annual ARC Members' Dinner

4th November 2009

Legacy Awards categories:

- Company of the Year
- Mid-sized and Smaller Company of the Year
- Industry Initiative of the Year
- Advisory Services Provider of the Year
- ARC Services to Legacy Business

Our judging panel of senior market representatives will be looking for those in the field of legacy management that have made a real and positive contribution to the sector.

New for this year

Reflecting the growing trend for legacy businesses to both provide legacy management services and own portfolios, this year ARC has merged its Management Services Provider and Company of the Year categories. Two new corporate awards have been created:

- Legacy Company of the Year – for those with 26 employees or more
- Mid-sized & Smaller Company of the Year – for those with 25 employees or less

Both are open to legacy management services providers, or liability carriers, or companies that do both.

How to enter

All categories, bar the ARC Award for Services to Legacy, are intended for companies, partnerships or other corporate bodies. Entries are welcomed both from companies and individuals wishing to enter themselves and from those wishing to nominate third parties.

Don't be shy about entering your own company - the ARC awards are designed to recognise a job well done and often it takes those closest to an initiative to fully communicate its value.

In the case of third party corporate nominations, ARC will contact that candidate and suggest it enters. In addition, if the judging panel believes there is an outstanding candidate that has not been nominated, it reserves the right to make a nomination.

Entries for the ARC Services to Legacy Award – which is viewed as lifetime achievement award - may only be made by third parties. The judging panel will be looking for someone who has made an influential and significant contribution to the legacy business sector over a considerable period of time.

Nominations are confidential and only the judges will be able to view the entries.

Entries can be in Word, PowerPoint, or pdf and should be of no more than 750 words, although supporting documents are welcome.

The deadline for entries is Friday August 28 and all entries should be emailed to awards@arclegacy.eu

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Categories



Legacy Company of the Year

Aimed at larger corporations - whether risk carriers, management services providers or those that do both - the successful entrant will demonstrate a significant contribution to the sector, either through the way it has managed its business, or through its participation in the legacy community. The judges will be looking for some or all of:

- Use of forward thinking initiatives that have moved the legacy sector into fresh territory in terms of new business opportunities, enhanced business processes or improved cost management
- The promotion of enhanced standards of behaviour and professionalism;
- A real contribution to the profile and reputation of the legacy sector

Legacy Mid-sized & Smaller Company of the Year

Designed to recognise businesses with 25 or fewer employees, again this award is for risk carriers, management services providers or those that do both. Quality, professionalism and making a real contribution to the legacy sector - rather than scale of initiatives - will be critical for this entry. Accordingly, the judges will be looking for some or all of:

- Success in developing new markets - whether geographically or by taking legacy skills into new sectors
- A positive and valuable impact on the sector, or elements of it
- The promotion of enhanced standards of behaviour and professionalism
- A real contribution to the profile and reputation of the legacy sector

Legacy Industry Initiative of the Year

Designed to recognise an individual or company that has produced or marketed a service of real value or innovation to the industry, the judges will be looking for initiatives that illustrate the talent and creativity of the legacy management sector. Entries should be seeking to demonstrate an initiative's:

- Innovative nature or creativity
- Professionalism and scope
- Relevance to the current and future needs of the sector.
- Positive impact on the sector

Legacy Advisory Services Provider of the Year

For providers to the sector of advice, consultancy and guidance such as accountancy and law firms, actuarial practices and management consultants. Quality and innovation - rather than size or market share - is key in this category. The judges will be looking for:

- A significant contribution on technical or legal issues
- Demonstrable quality of service that transcends the usual
- Innovation that addresses individual client needs
- Initiatives that advance market practice and perception

ARC Award for Services to Legacy Business

For individuals only, this is the only personal award and, as its name suggests, it is designed to recognise exceptional service to the legacy sector. The winner will have contributed significantly to the development and enhancement of the sector over many years and will be generally recognised by market practitioners as having had a major positive influence on the sector.

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